

Park & Recreation Committee  
July 24, 2023 Agenda  
5:30 p.m.

1. Park & Recreation Committee – 5:30 p.m. – July 24, 2023
2. Consider alternative mower equipment.

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INTEROFFICE MEMORANDUM

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**TO:** Park & Recreation Committee  
**FROM:** Brian Burkholder, SCS  
**SUBJECT:** Ventrac tractor/attachments  
**DATE:** 7/19/2023

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**Action Requested:** To consider a 2<sup>nd</sup> option for the replacement of the 1600 John Deere mower

**Background:** Council did approve the trade and purchase of our 1600 John Deere WAM mower up to \$36,000 with trade. This would allow us to get on the order list in May or June to be delivered and purchased in 2024.

We have not been able to get on a list yet, so Dan is looking at another alternative. He is currently demoing a couple Ventrac tractors with attachments that would benefit the Public Works Dept to be used for other tasks besides just finish mowing. Examples: Finish Mower, Roughs mower for waterways, retention ponds, cab w/heat, broom, snowblower.

As of today, Dan received 1 quote included the trade of our 1600 John Deere from MTI and will be demoing another from Grand Meadow on 7/20. In Feb 2023, Midwest Machinery offered us \$34,800 for trade whereas MTI is offering \$15,000.

If we were to move this direction, on order for this to work in the budget, we would need to try and sell out 1600 WAM on Public Surplus hoping to get at least \$34,000 or to eliminate attachments.

Thank you for your time,  
Dan Funk  
Brian Burkholder



**JOHN DEERE**



**Quote Summary**

**Prepared For:**

CITY OF CHATFIELD  
21 2ND ST SE  
CHATFIELD, MN 55923  
Business: 507-867-3810

**Prepared By:**

Eric Wagner  
Midwest Machinery Co.  
11906 Hwy 14 East  
Saint Charles, MN 55972  
Phone: 507-932-4030  
ewagner@mmcj.com

**Quote Id:** 28194718  
**Created On:** 08 February 2023  
**Last Modified On:** 16 February 2023  
**Expiration Date:** 28 February 2023

Equipment Summary	Selling Price	Qty	Extended
JOHN DEERE 1600 Turbo Series III Commercial Wide Area Mower with 2-Post Folding ROPS	\$ 63,917.63 X	1 =	\$ 63,917.63
PowerGard Protection Plan	\$ 1,598.00 X	1 =	\$ 1,598.00
New Units - Still within basic warranty, 1600 TURBO SERIES III, Comprehensive - Full Machine, 1250 Total Hours or 30 Total Months, \$0 Deductible			
2024 Turf Team Commercial Mowing Package: Service Special Performed Nov 1st 2023 - March 15th 2024	\$ 325.00 X	1 =	\$ 325.00

**Sub Total** **\$ 65,840.63**

Price Increase Price Increase \$ 5,000.00 X 1 = \$ 5,000.00

**Equipment Total** **\$ 70,840.63**

Trade In Summary	Qty	Each	Extended
2020 JOHN DEERE 1600 - 1TC1600TVLH650021	1	\$ 34,840.63	\$ 34,840.63
PayOff			\$ 0.00
Total Trade Allowance			\$ 34,840.63

**Trade In Total** **\$ 34,840.63**

Quote Summary	
Equipment Total	\$ 70,840.63
Trade In	\$ (34,840.63)
SubTotal	\$ 36,000.00
Total	\$ 36,000.00
Down Payment	(0.00)
Rental Applied	(0.00)
<b>Balance Due</b>	<b>\$ 36,000.00</b>

Salesperson : X \_\_\_\_\_

Accepted By : X \_\_\_\_\_



MTI Distributing  
Equipment Quote  
July 19, 2023



City of Chatfield  
Dan Funk

Quote Expiration Date: 8/18/2023

Omnia Contract #2017025				
Qty	Model Number	Description	Omnia Price Each	Omnia Price Extended
		<b>Ventrac Tractor: 4520N</b>		
1	39.51225	<b>KN, 4520N Kubota WG972 EFI</b>	\$31,004.00	\$31,004.00
1	70.4179	Kit, 12V Rear 4520	\$165.60	\$165.60
1	70.4161	Kit, 12V Front 4520/4500	\$354.20	\$354.20
1	70.4067	Kit, Duals Field Trax Black	\$1,481.20	\$1,481.20
1	47.0497	Armrest, Kit - Deluxe Seat 4520	\$165.60	\$165.60
		<b>CAB</b>		
1	70.2014	<b>Cab, KW452 for 4500/4520</b>	\$7,843.00	\$7,843.00
1	70.2006-4	Kit, Mirror	\$142.60	\$142.60
1	70.8162	Kit, Cab Hazard Lights	\$473.80	\$473.80
1	70.8161	Kit, Cab Strobe Light	\$358.80	\$358.80
1	70.8148	Kit, Cab Windshield Washer	\$234.60	\$234.60
1	70.2006-6	Kit, Defrost Fan	\$253.00	\$253.00
		CAB HEATER KIT 4500/4520 Y&Z		
1	70.2014-51	Kit, KW452 Heatr Install 4500/4520 Y&Z	\$331.20	\$331.20
1	39.55401	<b>KJ, KJ520 Broom</b>	\$5,704.00	\$5,704.00
1	70.8211	Kit, 12V Actuator KJ	\$377.20	\$377.20
		<b>MOWERS - TOUGH CUT</b>		
1	39.55118	<b>HQ, HQ682 Mower, Tough Cut</b>	\$4,669.00	\$4,669.00
1	70.8226	Kit, Hydraulic Flip Up HQ682	\$506.00	\$506.00
		<b>MOWERS - WIDE AREA</b>		
1	39.55155	<b>MK, MK960 Wide Area Mower</b>	\$7,222.00	\$7,222.00
1	70.8203	Kit, Hydraulic Flip Up MK	\$506.00	\$506.00
		<b>SNOW BLOWER</b>		
1	39.55428	<b>KX, KX480 48" Snowblower</b>	\$5,704.00	\$5,704.00
1	70.8025	Kit, 12V Actuator, HB/KX/LX	\$294.40	\$294.40
Trade In:				
1	JD 1600	<b>John Deere 1600-1TC1600TVLH650021</b>		(\$15,000.00)
Omnia Member #2509146			Equipment Total	\$67,790.20
			Trade In Total	(\$15,000.00)
			Subtotal	\$52,790.20
			Exempt Sales Tax	\$0.00
			<b>Total</b>	<b>\$52,790.20</b>

Quote validity: As a result of supply chain disruptions effecting availability and pricing, the pricing above cannot be guaranteed. Should you commit to a non-binding purchase commitment, a firm quote including finance rates will be provided when product becomes available.

Quote is valid for 30 days; pending product availability

Net 30 Terms with qualified credit

Equipment delivery and set-up at no additional charge

All commercial products purchased by a credit card will be subject to a 2.5% service fee.

Quote provided assuming customer is tax exempt. If an order is made, an account will need to be setup and tax exempt documentation provided.

Thank you for the opportunity to submit this quote. If you have any questions, please do not hesitate in contacting us.

Andy Keyes  
Commercial Sales Rep  
612-456-0709

Scott Esterby  
Inside Sales Rep  
763-592-5641

MTI Distributing, Inc. • 4830 Azelia Ave N • Brooklyn Center, MN

I commit to the purchase as detailed on quote above. I reserve the right to opt out of intended purchase at any time prior to scheduled delivery. I understand that the quoted pricing above is not guaranteed and that I will be provided a new proposal when product becomes available.

Name:

Signature:

Date: